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## Invitation to Early Market Engagement

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**Country** : Malawi  
**Name of Project** : Digital Malawi Acceleration Project  
**Contract Title** : Expansion of the National Data Centre  
**Grant No.** : IDA-E338-MW  
**RFB Reference No.** : MW-PPPC-494042-GO-RFB

The Government of Malawi with funding from the World Bank constructed a Tier 3 Data Centre in Lilongwe hosting critical government systems, applications, and data. The National Data Centre aims at harmonizing Government-wide systems in one place that is easy to access, has high availability, and is secure and easy to integrate. This facility is envisioned to provide shared access to applications and data using a complex network, computing, and storage infrastructure.

The Data Centre has seven (7) nodes and there is need for an expansion to meet future demands of the Government Ministries, Departments and Agencies. The Government of Malawi, through the Public Private Partnership Commission (PPPC) intends to engage all interested bidders through an Early Market Engagement as provided for in the World Bank Procurement Regulations for IPF Borrowers, Seventh Edition dated September 2025 before finalising the bidding document and commencement of the Procurement Process.

All interested bidders are therefore invited to the Early Market Engagement meeting scheduled for 21<sup>st</sup> October 2025 to be held at Sunbird Mount Soche Hotel from 10:00am Local Time. The PPPC has also arranged for virtual participation.

The Link for virtual participation is as follows:

[https://teams.microsoft.com/l/meetup-join/19%3ameeting\\_OTlyODM2M2QtYTE3Yi00ZWYwLWlyZTQtNGQxODM3N2lwYWU4%40thread.v2/0?context=%7b%22Tid%22%3a%229652d6c5-7fcd-4c36-a772-f6d2c6f13b67%22%2c%22Oid%22%3a%22a1be3d5d-ce2f-4f10-b8b1-9386c1c7ffe6%22%7d](https://teams.microsoft.com/l/meetup-join/19%3ameeting_OTlyODM2M2QtYTE3Yi00ZWYwLWlyZTQtNGQxODM3N2lwYWU4%40thread.v2/0?context=%7b%22Tid%22%3a%229652d6c5-7fcd-4c36-a772-f6d2c6f13b67%22%2c%22Oid%22%3a%22a1be3d5d-ce2f-4f10-b8b1-9386c1c7ffe6%22%7d)

Meeting ID: 352 368 387 524

Passcode: CC3jD3Jm

Potential bidders are encouraged to access the draft request for bid on the PPPC and PPDA Websites. The links on both Websites are as follows:

- 1) PPPC Website: [www.pppc.mw/procurement](http://www.pppc.mw/procurement)
- 2) PPDA Website: [www.ppda.mw/notices](http://www.ppda.mw/notices)

Interested potential bidders may acquire more information from the following:

The Data Centre Manager  
Department of e-Government  
Ministry of Information and Digitalization  
Private Bag 338  
Lilongwe 3  
MALAWI

Cell: +265 999 873 516  
e-Mail: [pkanthambi@pppc.mw](mailto:pkanthambi@pppc.mw)